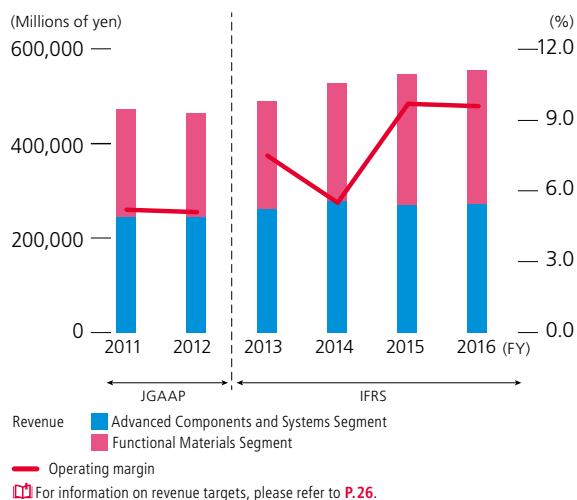
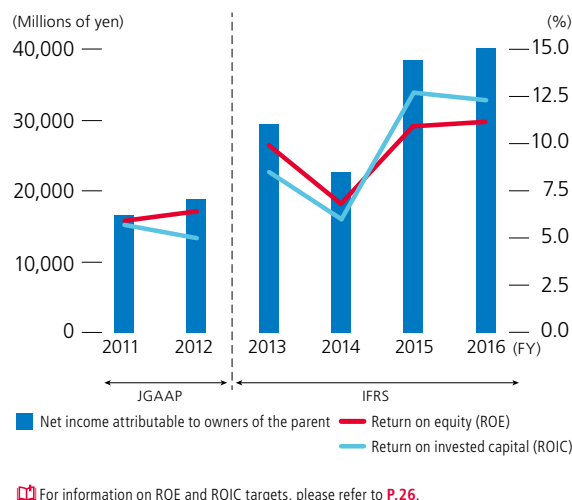


Trends in Management Indicators

Revenue/Operating margin



Net income attributable to owners of the parent/ ROE/ROIC



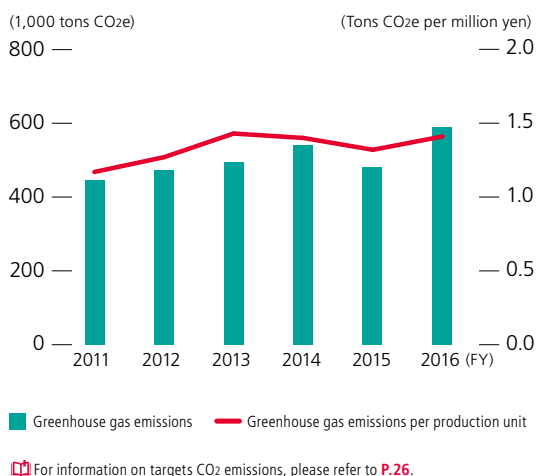
	FY2011 (JGAAP)	FY2012 (JGAAP)	FY2013 (IFRS ^{*1})	FY2014 (IFRS)	FY2015 (IFRS)	FY2016 (IFRS)
Financial Data						
Revenue (Millions of yen)	473,069	464,655	488,725	526,687	546,468	554,144
Functional Materials Segment (Millions of yen) ^{*2}	244,855	245,157	261,179	277,127	269,769	272,994
Advanced Components and Systems Segment (Millions of yen) ^{*2}	228,214	219,498	227,546	249,560	276,699	281,150
Overseas share of revenue (%)	42.4	46.7	51.1	53.6	58.3	58.0
Operating income (Millions of yen)	24,495	23,559	36,569	29,226	53,036	53,152
Operating margin (%)	5.2	5.1	7.5	5.5	9.7	9.6
Functional Materials Segment (%) ^{*2}	8.2	8.7	9.8	8.5	14.3	16.2
Advanced Components and Systems Segment (%) ^{*2}	1.9	1.0	4.8	2.3	5.2	3.1
Net income attributable to owners of the parent (Millions of yen)	16,427	18,818	29,464	22,587	38,512	40,186
Net income attributable to owners of the parent to revenue (%)	3.5	4.0	6.0	4.3	7.0	7.3
Return on equity (ROE) (%)	5.9	6.4	9.9	6.8	10.9	11.1
Return on invested capital (ROIC) (%)	5.7	5.0	8.5	6.0	12.7	12.3
Return on assets (ROA) (%)	3.8	4.1	6.2	4.4	7.1	7.1
Debt/Equity attributable to owners of the parent ratio (DER) (Times)	0.1	0.2	0.2	0.2	0.2	0.1
Dividend payout ratio (%)	45.6	42.1	25.4	33.2	27	28.5
R&D expenses (Millions of yen)	25,680	25,534	26,234	26,920	27,816	28,164
R&D expenses to revenue (%)	5.4	5.5	5.4	5.1	5.1	5.1
Capital expenditures (Millions of yen)	37,347	46,698	31,935	26,620	32,022	39,859
Cash flows from operating activities (Millions of yen)	42,072	47,931	50,357	34,009	95,069	60,819
Cash flows from investing activities (Millions of yen)	(67,202)	(53,182)	(37,099)	(22,258)	(35,663)	(34,606)
Cash flows from financing activities (Millions of yen)	4,611	(2,867)	(2,374)	(16,874)	(22,123)	(36,476)
Cash and cash equivalents at fiscal year-end (Millions of yen)	76,318	73,978	87,652	88,997	119,988	107,649

*1: Data based on IFRS has been used from FY2013 onwards.

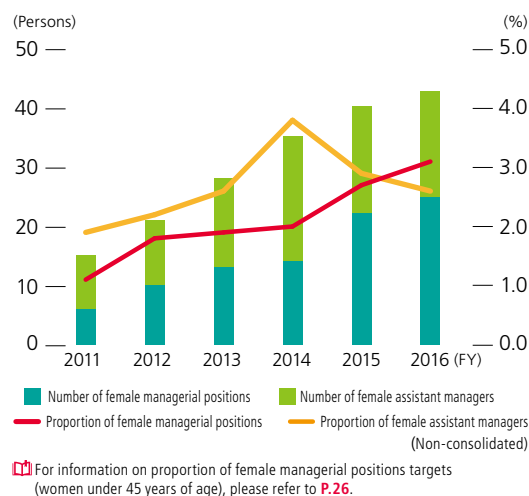
*2: Functional Materials Segment: Electronics materials, inorganic materials, resin materials, printed circuit board materials, etc.

Advanced Components and Systems Segment: Automotive parts, energy storage devices and systems, electronic components, diagnostics/instruments, etc.

Greenhouse gas emissions^{*6/} Greenhouse gas emissions per production unit^{*6}



Number of female managerial positions/ Number of female assistant managers/ Proportion of female managerial positions/ Proportion of female assistant managers



	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016
ESG Management Data^{*4}						
Revenue of Environmental Conscious Products to total revenue (%) ^{*5}	68	71	66	70	74	69
Environmental investment (Billions of yen)	1.23	0.46	0.62	0.61	0.50	0.67
Energy consumption (TJ) ^{*6}	9,481	9,043	8,630	9,369	8,497	10,312 ^{*7}
Greenhouse gas emissions (1,000 tons CO ₂ e) ^{*6}	446	474	495	541	482	590 ^{*7}
Greenhouse gas emissions per production unit (Tons CO ₂ e per million yen) ^{*6}	1.17	1.27	1.43	1.40	1.32	1.41 ^{*7}
CO ₂ emissions per unit of sales (Percentage relative to FY2014) (%) ^{*8}	–	–	–	100	99	101
Water consumption (1,000 m ³) ^{*6}	12,537	11,371	10,970	10,672	9,311 ^{*9}	9,725 ^{*7}
Volatile organic compound (VOC) emissions (Tons) ^{*6}	531	518	506	577	519	725 ^{*7*10}
Number of participants in chemical substance management training (Persons)	–	–	710	374	400	460
Number of supplier audits (non-consolidated) (Companies)	–	96	89	73	137	162
Number of employees (outside Japan) (Persons)	16,713 (5,868)	17,732 (6,963)	18,149 (7,530)	19,499 (10,207)	19,117 (9,920)	20,043 (10,922)
Proportion of female managerial positions (non-consolidated) (%)	1.1	1.8	1.9	2.0	2.7	3.1
Proportion of female assistant managers (non-consolidated) (%)	1.9	2.2	2.6	3.8	2.9	2.6
Number of participants in Global Coaching Program (Persons)	–	1,752	2,370	2,394	1,506	960
Accident frequency rate (Japan, consolidated)	0.15	0.25	0.34	0.09	0.10	0.15
Accident severity rate (Japan, consolidated)	0.009	0.011	0.003	0.001	0.007	0.001
Number of participants in BCP ^{*11} management simulation training (Persons)	42	77	71	72	73	34
Number of participants in compliance training (Persons)	1,288	1,774	2,072	3,137	3,350	4,110
Number of patent applications (outside Japan) (Applications)	1,657 (816)	1,451 (724)	1,392 (727)	1,452 (651)	1,493 (576)	1,557 (642)
Number of patents held (outside Japan) (Patents)	4,245 (2,040)	4,545 (2,174)	4,988 (2,406)	5,501 (2,518)	6,429 (2,999)	6,870 (3,082)
Social contribution expenditure (Millions of yen)	90	111	103	107	138 ^{*9}	159
Number of Directors (including Outside/Female/Foreign Directors) (Persons) ^{*12}	8 (4/0/0)	7 (4/0/0)	8 (5/1/0)	9 (6/1/1)	9 (6/1/1)	11 (5/1/2)

^{*4} : For the scope of the third-party assurance of environmental and social data, please refer to P.02.

^{*5} : We have revised the definition from "ECO-products" until FY2015, and we have newly indexed the ratio of revenue of "Environmental Conscious Products."

^{*6} : Data covers major production sites.

^{*7} : The number of sites and companies have been changed to 42 sites at 24 companies in FY2016. <http://www.hitachi-chem.co.jp/english/csr/stakeholder/environment/plan-3rd.html>

^{*8} : Data covers major domestic production sites. ^{*9}: The figure of FY2015 has been revised due to the data review. ^{*10}: Selected substances have been added.

^{*11}: Business Continuity Plan ^{*12}: Non-consolidated basis. As of the end of June of every fiscal year, 11 persons (5/1/2) as of the end of June 2017.